

Save the Date: TUG Spring U2U Conference, April 21-23

General Sessions:

Infor Extend Solutions: Paperless Expense Reporting

With Infor Expense Management, organizations can gain control over employee initiated spending and automate expense-benefits to the bottom line.

Hyperion 9 – What are some things I need to know?

Take a deeper look at Hyperion and discover some utilities you may be able to use in your query development. Examine the Hyperion functions and more. Understanding the potential of Hyperion will enable you to begin creating reports beyond your current capabilities.

Hyperion 9 – Dashboard Builder

This is a new product with the Hyperion 9 release. We can make this a separate session or roll it into the reporting session.

Hyperion 9 Server Administration

This session provides an overview of the administrative function within the Hyperion application. Utilize multi-level security permissions. Distribute data appropriate reports throughout the organization in multiple formats (Excel, PDF, etc) via multiple directories, etc.). Discover additional administrative functions to enhance reporting requirements throughout your organization.

Network Security Series: Stop Using Security as a Cost-Center and Start Saving Money (double session)

Security is often seen as a cost-center, something that is required without benefit. A successful organization will not only meet regulatory requirements, but conduct their operations in a way to get tangible business benefit.

Audience: Network Managers and Project Leaders

Network Security Series: Incident Management

A completely secure system is essentially unusable. How do you deal with an incident when it does happen (it's not a matter of if, but when)? This session focuses on how to keep operations moving while under attack or missing critical components.

Audience: Network Managers

Network Security Series: Combating Web Client Abuse

Web usage is a fact of life and something necessary to conduct business. Some sites have malicious content and others are just slow. How can you save time by having personal access to their banking, email, and social networking sites. This session will focus on enforcing safe policies.

Audience: Network Technicians and Managers

Network Security Series: Combating Web Server Abuse

Web services and content are designed to be shared: what issues arise when you want to provide some data for the public? How do you prevent your data from being abused? This talk will discuss issues at common layers: the application, the operation, and the content itself.

Audience: Network Technicians and Managers

Network Security Series: Combating Message Abuse

Email services won't be going away anytime soon. How do you defend your staff from the onslaught of unnecessary email, spam, and discovery requests? How does this apply to VOIP, MMS, and everything beyond email? This session will help you be better prepared.

Audience: Network Technicians and Managers

System and Service Monitoring Tool

This session we will review a tool that provides alert email or text messages to your administrator when a system or service is down, but you can also configure it to bring the server or services back up. We have the tool installed at 12+ Infor SXE c/SXE, TWL, CC3 as well as a number of the third party applications such as NowDocs and Facsys. The tool also provides monitoring of each server including disk, processor, and memory utilization.

Hosting Services

Tridex is now offering a wide range of hosting services. We can host everything from your production servers to failover servers. We provide redundant power, AC, internet connectivity, and is staffed 24x7. We are even capable of hosting your phone system. We provide hardware upgrades every three years as part of your hosting fees.. With virtualization technology hosting is no longer too expensive.

Business Continuity – Disaster Recovery

How do you minimize downtime? That is the focus of this session. There are some inexpensive ways to build redundancy in your environment. We will review items such as VMWare, SAN, Routers, Switches, and Failover environments.

Virtualization – Saving your company money

Virtualization is no longer for the big companies. In this session we will review the free version of VMWare and show how you can use it in your production environment. Over the last 2 years, we have moved many customers to virtualization reducing the number of physical servers. These customers are saving on power, maintenance, and administrative time. If you are not already using virtualization, now is the time to start.

EMAIL SPAM Filters

This session will cover various types of SPAM filters on the market and allow you to determine which one is best for you. Whether your SPAM is both inbound and outbound, you don't want your company blacklisted so make sure your SPAM filter is monitoring all incoming and outgoing traffic.

Microsoft SQL Server 2000 and SQL Server 2005

This session provides an overview of the SQL Server 2000 and SQL Server 2005 management console. We will look at the tools in the console looking at database management, backups and SQL Server Agent. Investigate the tools to monitor database activity like SQL Server 2000 Data Transformation Services and SQL Server 2005 Integration Services. Learn some basic SQL queries in this session.

Microsoft Excel: Things Every User Should Know

This session is designed for newer Excel users who want a review of the basics for building spreadsheets. Topics will include: Performing Calculations, Using Functions, Formatting Worksheets, Customizing your Layout, Sorting & Filtering, Using Charts. Best practices will be introduced throughout the session. Bring your laptop and follow along in this fast-paced, entertaining session.

Microsoft Excel: Experienced User Overview

This session is designed for experienced users who want to learn some tricks of the trade to save time & effort when working with Excel. Topics include: Time Saving Shortcuts, Working with 3D Worksheets, Adding Subtotals & Lists, Advanced Functions, Macros, Using Pivot Tables, and Creating Scenarios. Bring your laptop and follow along in this fast paced, entertaining session.

Negotiating Better Vendor Rebates with Technology

If you have special pricing authorizations (rebates/contracts) from a vendor to do business with a specific customer or group of customers, how do you use this information in a way to maximize the profit? Is your sales representatives' idea of renegotiating a contract guesswork, or do you know what to ask for to make the greatest gross margin? Do you know if you are missing items from the contract where you could add value? Which items on the contract are the most important? Has a vendor ever said they were cancelling the contract for lack of use and you had to go back to the customer and figured it was a 'claims problem'? Can you even see your active, expiring and expired contracts?

In a bad economy, every dollar must be watched, yet most companies cannot see this information and the amount of unwatched dollars. Stop wasting time and money with poor negotiations, and leaving profit to chance. Add value to the channel by knowing what you are getting for a little of your attention. This session will demonstrate one SxEnterprise distributor's use of simple tools outside of the ERP to track your negotiations and add directly to your bottom-line. If you only go to one session, this is the one you want to attend.